



















DJR HQ
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7th February, 2013,

To Whom It May Concern,

As the Business Development Manager of Dick Johnson Racing, I have been dealing with Glen King from King's Fibreglass for some time now regarding ideas and proposals in relation to our Race Team.

I'd like to highlight Glen's entrepreneurial skills and extreme ability not only in his field of fibreglass but also in his hands-on approach of forwarding idea's across to us to support and improve our Teams future.

Glen approached us with a proposal in regards to our Dick Johnson Team Mates Club. As a personal Foundation Member himself and seeing first hand what was being presented to the members, he proposed that like him and many other small business owners, they would love to be able to be involved and support a professional Race Team but due to large corporate sponsors they are unable to afford the commitment. Glen suggested to us that our yearly DJR Team mate shirts should be offered to company's for sponsorship with more affordable sleeve livery or back or front sponsorship and the company that invests in this sponsorship receives recognition on our two V8 super cars and other team benefits like those of the large corporate sponsors but on a smaller scale. The response to this proposal, once advertised was fantastic. The enthusiasm it generated brought many new companies on board to support the Race Team and a considerably large amount of finance was generated for the team.

On witnessing Glen's expertise in his field of fibreglass, we have commissioned Glen and King's Fibreglass to produce our 'Pit Partitions' which are customized fencing for the Dick Johnson Team which are transported to each racetrack event. After several discussions with Glen of our requirements, Glen has now forwarded to us an innovative plan and design for this fencing, which is liter, and stronger so to comply within OH&S standards and allow for increased visual marketing potential. This will undoubtedly make our 'Pit Partitions' the most modern and practical in Pit Lane. We are looking forward to setting them up at our first race meet for the year in a few weeks time.

It is my pleasure to be able to provide this testimony for Glen King and his company King's Fibreglass. Glen's initiative, ideas and enthusiasm along with his business prowess and expertise in fibreglass makes is a pleasure to be able to deal with him both as a sponsor and supplier to Dick Johnson Racing.

Yours faithfully,

Brad Harris,

**Business Development Manager** 



Fantech Pty. Ltd. A.B.N. 11 005 434 024 42 - 62 Pound Road West, Dandenong South, Victoria, Australia 3175

Sales Enq: +61(3) 9554 7845 General Enq: +61(3) 9554 7870 Facsimile: +61(3) 9554 7833 E-mail: info@fantech.com.au

#### To whom it may concern

Our fifteen years long-term strong & healthy partnership with Fibreglass has mainly been built on the following criteria's

- Understand innovation
- · Embrace an efficient supply chain
- · Understanding customers needs
- Responds to trends
- On time delivery
- Accountability & Transparency
- · Open door policy to plan visit

With quality being the number one priority, King's Fibreglass supplied us the best in raw materials and spare no expense in this, they have the equipment to get that quality finish. King Fibreglass does have hands on commitment with their business and has been a great support, example: in the terms of payments and price maintenance in the GFC, which has indirectly been one of the ingredients that have contributed in Fantech growth.

King's Fibreglass is indeed listed in our top twenty preferred supplier.

Sunil Rajbhandari

**Purchasing Officer** 



# "MAKO"

## Dare to be Different.....

5<sup>th</sup> October 2010

To whom it may concern

I came across Glen and the team at Kings Fibreglass by reference and that they were the best in the business if you want quality fiberglass work done. In an industry associated with backyard operators it was refreshing to meet Glen and share his passion for attention to detail that would be required with our project.

Glen delivered on all counts and from what I have seen from the other work that they have we would be one of many companies that hold Kings Fibreglass in high regard.

In my opinion Glen, and by extension, Kings Fibreglass have a vision for the future growth of the company though training and good work practices that I am sure will see them build the company to be a shining example for small business in Australia and I cannot recommend any higher.

Yours Sincerely

# Alan Lehmann

Director

Manufactured Growth

alan@manufacturedgrowth.com.au

03 9726 5253

Suite 3 80 Diane Cresent

Croydon VIC 3136



Scordo Transport Services Pty Ltd
41 Enterprise Way
Sunshine west 3020
Ph.: 03 9314 1500 Fax 03 9318 0033
www.mci-online.com.au



28th January 2017

#### To Whom It May Concern

As a longtime customer of Kings Fibreglass working with them for over the past 3 years we have had many projects come through to King's for a variety of cars such as Corvette's, GMC Silverado's and Denali's. It is important that when we convert our vehicles that we get components that are of the utmost detail and ensure that each part can fit with minor to no modification.

Recently over the past six months we have been working with King's Fibreglass on our largest project which was a fully fibreglass conversion kit for the new Corvette C7 series which we have just finished completing. King's Fibreglass were not only reliable working closely with our team every step of the way to ensure that the parts matched the customers' expectations we were also impressed on the effort that was put into the project to ensure it was completed to our customer's deadline.

The team at King's went above and beyond to ensure that not only could the complex parts be made on a near impossible timeline but that also the parts were in a condition ready for upholstery and installation to the car. Working weekends and overtime, they were able to help us convert this vehicle and ensure it was done efficiently.

King's Fibreglass have time after time ensured that our conversion needs are met swiftly and with an attention to detail that most fibreglass companies cannot compare with. For these reasons, it is why we continually give King's Fibreglass more challenging and complex projects as we know they are up to the task.

Please do not hesitate to contact me should you wish to discuss King's Fibreglass with me.

Sincerely.

Joe Scordo

Owner/Managing Director

Motor Cars International Pty Ltd

### 18th February 2013

Sumo Visual Group and King's Fibre Glass have shared a fantastic working relationship for the past 6 years.

Although they have assisted on many projects, my experience began when I contacted them to assist in the development and build of a large scale retrofit.

All in all and I was astounded with the end result and the fact that they worked around the clock to get it done.

They were able to bring my vision into reality and never stopped adding value or ensuring that my expectations were met.

King's, I couldn't have done it without you and can't stop thanking you for all of your efforts and integral input.

Kind Regards,

Christopher Grosso | Account Manager SUMO VISUAL GROUP

Phone: +61 3 8290 0529 Fax: +61 3 8290 0501 Mobile: +61 434 775 969 Email: cg@sumovisualgroup.com.au Melbourne Office | 578 Plummer Street, Port Melbourne, VIC 3207 Sydney Office | Unit 1, 2-6 Chaplin Drive, Lane Cove, NSW 2066







Thursday 31st January, 2008

Kings Fibreglass Factory 18 172 Canterbury Road BAYSWATER NORTH VIC 3153

Dear Glenn & Andrea,

I would like to take this opportunity to express my gratitude for all the help and support Kings Fibreglass have given me.

All the staff at Kings Fibreglass have been extremely friendly and willing to give any helpful advice, from tyre pressure to how to reverse the trailer. I can not thank you both enough for your support in every aspect of our business relationship,

I can without reserve highly recommend Kings Fibreglass to any existing or new mobile dog groomer wanting to stand out of the crowd with a stylish, functional and professional dog grooming trailer.

My only regret is not starting this business years earlier

Yours faithfully,

Talei Add:

Julie Addison

Owner/Operator

Tasteful Top 'n' Tails TM

6 GASOLINE WAY CRAIGIEBURN VIC 3064 Phone. 03 9333 8455 Fax: 03 9333 8477

**Tender Deluxe-Horse Floats** 

ABN: 24 083 205 390

18 August, 2009

#### TO WHOM IT MAY CONCERN

This communication seeks to recommend the services of Kings Fiberglass Pty Ltd.

We regards ourselves a one of the best quality manufacturers of our product and to help us achieve this we use the best fiberglass Roof on the market. We have worked with Glen King of King's Fiberglass closely for more than 6 years in which time we have been very satisfied with their product.

From the initial order to the final delivery of goods their friendly and highly trained staff make the experience that much easier.

We believe that their commitment and dedication to proving the best service and product will carry them though a bright future.

We look forward to a long term business relationship with their company.

Sincerely<sub>a</sub>

Robert Veleski Business Manager

TENDER DELUXE HORSE FLOATS







ABN 60 896 165 125 ACN 073 091 193

PO Box 375 Yarra Junction 3797

Free Call **1800 062 541** Fax: 03 5964 3976

Dear Sir or Madam,

This is just a short letter to let you know we have been dealing with King's Fibreglass for over Twelve years now. Having been manufacturing Play Structures for Schools and Shires for over Seventeen years ourselves, we understand the need for Suppliers who can come up with the goods. Kings slides and play structure rooves are an important part of our catalogue. We would rarely install a structure without something from the Kings inventory, making them a key element in our own business.

Throughout our dealings, they have consistently offered outstanding service, and products of the highest quality. Even at the busiest time of year, their staff would go out of their way to ensure our products were delivered on time, and to our quality specifications.

On the Administration side, their office and accounting procedures are accurate and easy to follow, and Glen King always makes himself available to resolve any issues, or special requests, which might arise from time to time.

I would have no trouble in recommending Kings Fibreglass as a quality and reliable supplier of fibreglass products.

Regards

Cam Rayner Operations Manager Activity Playgrounds,



To Whom It May Concern:

Re: King's Fibreglass Pty Ltd

This letter serves to confirm that King's Fibreglass Pty Ltd has supplied products and services of the highest standard to Borland Racing Developments Pty Ltd for more than fifteen years. Glen King is very much a 'hands on' manager and has instilled in his staff a genuine desire to provide outstanding service and to take pride in what they do.

In recent years, King's Fibreglass has generously sponsored the CAMS Rising Star Formula Ford racing team. The CAMS Rising Star program exists to provide support, guidance and training to young Australian drivers as they strive to make their mark on the international motor racing stage. The program would not be possible without the support of companies such as King's Fibreglass.

I know that outside of this sponsorship, King's also actively supports many community based charities. The company is a fine example of good corporate citizenship; it values its employees and provides a safe and stable working environment and recognises its responsibility to its customers and the broader community.

I congratulate Glen and his staff for this richly deserved nomination and wish them every success.

Yours sincerely,

Michael Borland
Managing Director

Tourism Holdings Australia Pty Ltd ABN 94 001 789 957 Central West Business Park Building 2. 9 Ashley Street Braybrook VIC 3019 Australia PO Box 4194 West Footscray DC West Footscray VIC 3012 Australia

Tel: +61 3 8398 8800 Fax: +61 3 9687 4522

www.thlonline.com



31 January 2017

#### To Whom It May Concern

Tourism Holdings relies heavily on the products that King's Fibreglass produce for the manufacturing of our Motor Homes and Campervans. Over the past eighteen years, the input and innovative designs generated by your business, have been most welcome.

King's Fibreglass have for a long time produced our roofs and other components without issue and allow us to fit their parts basically ready onto our vehicles. Their specialties in design and engineering has allowed them to continue to modernize and improve their already impeccable parts.

Glen King the owner of King's Fibreglass continually meets with our team to ensure that a high quality is meet. On the rare occasion, there is an issue with any single line of their products they are not only willing to rectify the problem, they also take the time to find its source and correct it permanently.

We firmly believe in research and development and rely of the King's Fibreglass team's expertise to ensure that we can successful develop a product that looks great and functions perfectly.

With the upturn in international tourism and self-drive holidays, I can only look forward to continuing our working relationship over the many years to come.

Please do not hesitate to contact me should you wish to discuss King's Fibreglass with me.

Sincerely,

Neil Macpherson

New Fleet Build & Services Manager Australia

**Tourism Holdings Australia Pty Ltd** 

Self drive experiences **New Zealand** 

Australia

USA

IJK

Design & manufacturing New Zealand

Australia

Guided experiences New Zealand



1/640 Dorset Road Bayswater North, VIC 3153, AUSTRALIA

Ph: (03) 8727 6100 Fax: (03) 8727 6120

Track Trailer is an award winning, Australian owned family business who specialise in providing the best quality off road caravans and camper trailers.

King's Fibreglass has been one of our core suppliers for close to twenty years, and they are an important partner in helping us maintain the reputation of our products in a demanding environment.

We work in a high volume manufacturing environment where customer requirements are vital expectations. King's Fibreglass ensures their products are delivered on time to a high quality level which is imperative for us to then deliver on time to our customers. They are an integral part of the manufacturing process.

On the rare occasion that there is an issue with their products, not only are they willing to rectify the issue quickly, but they take the time to find the source of the problem and then permanently correct it.

We are always updating our product range. We firmly believe in research and development and very much rely on the expertise of King's Fibreglass to help develop our fibreglass products to meet our customers changing needs.

We have no hesitation in recommending King's Fibreglass for the Australian Small Business Champions Award, and wish them all the recognition they deserve.

Tomas Sanchez

(General Manager)

Christopher Spitzer

(Purchasing Officer)



15th July 2008

03 8727 6177 Fax 03 8727 6122

To Whom it may concern,

We are an Australian off road camper trailer manufacturer, who have been using Kings Fibreglass for the last seven years.

During that time we have found the name Kings to be synonymous with quality and the highest standard of workmanship.

Over the past seven years we have changed our designs on a number of occasions, but that has never been a problem for Glenn and his team. They are always willing to accommodate our needs.

On occasion we need something to be fixed on the shortest of notice, we just give Andrea a call and with her usual happy smile she is more than willing to help us out.

Kings should be really proud of what they've achieved, not only are they a professionally operated business, Glen, Andrea and the whole team really care about their customers.

Yours Faithfully

Wayne Simpson Production Manager

Track Trailer

Maxine Seymour Purchasing Manager Track Trailer

Meguner



HARVEY TECHNOLOGY Pty Ltd

ABN 73 057 929 754

www.tracktraller.com Email: dmulder@tracktrailer.com

Advanced Design Light Trallers: Off Road RV - Commercial - Military



16 December 2011

To whom It may concern,

Late last year, in a very round- about- way, the Warrandyte Festival was put in touch with King's Fibreglass Pty. As the co-ordinator of the art group that adds life and colour to the Festival site, I first met Glen at the factory for a tour and explanation of the work done there. At the time I was trying to find a way to create some larger than life figures to expand on that year's theme of Carnivale and had some weird and often naïve questions.

Greg's tour offered a good insight into what the process of working with fibreglass should be, but in order to help me he introduced one of his staff, Brad, and together the three of us brain stormed solutions.

This was the first time anyone had stopped to explain the 'ins and outs' of the techniques we needed and tried to help work out ways of creating the shapes we would need first before we could then fibreglass. There was no financial motive as the Warrandyte Festival is a not for profit community festival and the goods we bought were at no profit for Kings.



On its own all this information and supply of materials was wonderful: even more wonderful was that Glen brought out the resins and matting (the staff had saved us the off cuts which were just fine for our use), and stayed all of one Saturday to teach us how to use the materials. As we worked together we learnt so much of the finer points and were able to then teach the rest of our band of volunteers.

Each year it is a struggle to come up with ideas that will enhance the Festival and are practical to make, store and afford. The help and encouragement given by Kings was a breakthrough for us and now we are in the process of planning for the next round of creative endeavour.

The response to our Carnivale Ladies was stupendous and we are very grateful that the owner of a business could stop and share his knowledge and a whole Saturday for a group he didn't know.

### Marilyn Parsons

Art Coordinator Warrandyte Festival <u>www.warrandytefestival.org</u> 0419 103 089