



To Andrea and all at Kings
Fibre-glass.

A big thank you and



CONGRATULATIONS!

on a wonderful product
the trailer is fantastic.

Your service and help is
second to none.

Thank you so much for my
Birthday cake I made it
a wonderful day

Thanks again
Jill & Kevin Smith.





CERTIFICATE OF APPRECIATION

*We gratefully acknowledge the support
of*

KING'S FIBREGLASS

*Towards the Annual
Eastern Region Foster Care
Christmas Party 2006*



Certificate of Appreciation

Anglicare Victoria
Kids in Care Program
Recognises

Kings Fibreglass Pty Ltd

for their
Wonderful effort of fundraising
for the needs of Children in Care

Marg Kearsley

Marg Kearsley

Area Manager
Anglicare Victoria
Eastern Region
Out of Home Care

Cathy Argus

Cathy Argus

Team Leader
Kids in Care Program
Anglicare Victoria
Eastern Region
Out of Home Care



A U S T R A L I A N
S M A L L B U S I N E S S
CHAMPION
A W A R D S 2 0 1 6

WINNER

MANUFACTURING

KING'S FIBREGLOSS

A handwritten signature in black ink, appearing to read 'A. Ivo', written over a thin horizontal line.

Awards Director, Precedent Productions

precedent

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3-way business modelling

BizCover

**KEY PERSON
OF
Influence**

2016 AUSTRALIAN SMALL BUSINESS CHAMPION AWARDS

For immediate publication – Australia Wide

NATIONAL SMALL BUSINESS CHAMPION!

King's Fibreglass from **Bayswater** has been named **Champion Manufacturing** at the Australian Small Business Champion Gala Dinner and Awards Ceremony held on Saturday 23rd April at The Westin Sydney, with over 1,000 guests in attendance.

The Australian Small Business Champion Awards is the only national recognition program for Australian small businesses.

The program aims to recognise outstanding Australian small businesses and encourage high standards of excellence in small business practice. "The Australian Small Business Champion Awards is a way to recognise the efforts of small business people whose efforts contribute to the prosperity and vitality of communities across Australia", said Steve Loe, Managing Director of Precedent Productions and founder of the awards. "As a small business owner myself, I know the vision and dedication to excellence required to succeed. These traits have been displayed in abundance by all of our 2016 Small Business Champions.

Representatives of **King's Fibreglass** were presented with an award statuette, certificate and gained national recognition as an industry leader.

Small businesses from across Australia delivered an impressive array of entries, with winners representing a broad range of industries from all states and territories.

The Awards are proudly presented by Precedent Productions, a small business in its own right, and supported by Associate Sponsors, Castaway Financial Forecasting System, BizCover, and Key Person of Influence.

- Ends Media Release -

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MEDIA RELEASE



Welcome to the first edition of Australia-wide Business Training Pty Ltd's (awbt) Real People Real Business for 2010. In this edition, it is a pleasure to present Melbourne based Glen King, the principal of King's Fibreglass and the National Winner of the 2009 Australian Small Business Awards for Manufacturing and the Entrepreneur of the Year for Victoria. The Australian Small Business Champion Awards is the only national program of its kind to recognise the achievement, performance and success of small business nationwide and in all business spectrums.

A condition of entry in the National Awards requires entrants to be nominated by a client or supplier and demonstrate the highest standards of achievement in business growth, technology improvements and application, customer service, staff engagement and community / industry contribution and involvement.

King's Fibreglass is a manufacturer of innovative and high quality fibreglass products offering an extensive product range from playground / pool slides, mobile dog wash trailers, custom trailers, recreational vehicle products and wide variety of commercial and custom products.

Winning the Australian Small Business Award for Manufacturing is a both a testament and reflection of Glen King's personal commitment to business enterprise and growth.

The presentation ceremony it was a wonderful opportunity to share his success with everyone connected to King's Fibreglass, especially his very supportive family and the staff.

Glen King is a highly successful, dedicated and motivated businessperson that embodies the entrepreneurial spirit and –

- is prepared to trust his instincts, personal values and beliefs;
- constantly challenges himself and those around him;
- is prepared to take chances;
- values and respects his clients by providing exceptional service and the very highest standards of product manufacture and delivery;
- constantly evolves and develops new products utilising the latest manufacturing processes and technology;
- seeks new markets locally and overseas;
- is dedicated to exceed client expectations;
- acknowledges and values the dedication, commitment and loyalty of his employees; and
- learns from his own experiences and the experience and knowledge of fellow businesspeople and industry leaders.

Owning a business is an exceptional opportunity for inspired business leaders and professionals to challenge existing practices and conventions – and then to do things differently, better, more effectively and position the business for long term operational efficiency and financial success.

I am sure that the readers of Real People Real Business will be inspired by Glen King and his journey of success.

Regards

Larry Gould

Chief Executive Australia-wide Business Training





Glen King – Hard Work, Passion & Dedication are the Foundation for Business Success

Glen King began his business journey from a humble start. As a teenager, Glen was uncomfortable with studying and decided that he was not prepared to continue with secondary school. So his parents demanded that he start full time work – doing nothing at home was simply not going to be an option.

His first job was with a composites/fiberglass manufacturer and Glen quickly developed his skills and expertise. He also had the opportunity to work for other employers and in doing so, further refined his experience and knowledge.

Innovation drives the composites industry and it is acknowledged worldwide for finding new and exciting applications that address growing commercial demands – particularly for the automotive, aerospace and defence industries.

“Composites are the products of the future and we are only just seeing the tip of the iceberg as the volume of applications continues to grow with composite and fibreglass solutions being applied to meet diverse design requirements that demand significant weight savings and high strength when compared to conventional materials of the past,” said Glen King.

Whilst working during the day for his employer, Glen started doing work after hours from the backyard of his family home and his business grew so much, that he reached a crossroad and decided to venture out into his own business.

“I approached an existing composites manufacturer with a business and premises for sale and for a purchase price of only \$20,000, I was now in business,” said Glen King.

That was 15 years ago and now King’s Fibreglass operates from four locations in Melbourne’s Bayswater area, has nearly 30 staff and is acknowledged as a dynamic industry role model dedicated to the highest levels of customer service, quality, staff recognition as well as for using the latest production techniques to develop versatile new commercial composite applications for Australian and overseas clients.”

Quality is the number one priority for King’s Fibreglass and only the best raw material and equipment is sourced and purchased to ensure that customers have the best and highest quality product and finish possible.

continued page 3

Glen King
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Glen King – Hard Work, Passion & Dedication are the Foundation for Business Success.

Today, King's Fibreglass provides an extensive and diverse range of products for industries that include –

- Recreational vehicle and motor homes
- Dog wash and grooming
- Mobile coffee
- Playground & Pool Slides
- Boating
- Horse float
- Air conditioning
- Special projects including shopping centre and visual displays

King's Fibreglass has some of the biggest names in the business in the sectors in which they specialize, from Britz Motor Homes, Jayco Caravans, Track Trailer, Tasty Trucks, Stihl Chainsaws, Myer, Fantech, Borland Racing, Stage One Productions and the list goes on. International export markets in Ireland, UK and New Zealand are also escalating for King's Fibreglass as the company's reputation grows.

Glen King acknowledges that the business expansion has provided him with the foundation upon which he has not only grown his range of high quality products, but also developed

personalised and customized solutions that address a diverse and often complex array of commercial and visual display challenges.

Moreover, Glen appreciates the support of his wife and family and recognises that a successful business is built with a loyal, long serving and dedicated team of employees.

Glen King added, "My staff, customers and suppliers are not faceless numbers. Each one is valued, appreciated and acknowledged for the contribution they have made to the growth and success of King's Fibreglass."

"Ultimately, it is King's Fibreglass employees who drive the success of the business with strong morale and great teamwork that generates the momentum for product innovation, higher efficiency and greater productivity."

In recognition and appreciation of his employees, Glen introduced the Employee of the Year – and just recently – the Most Improved Employee award. Each award is highly coveted and appreciated.

All the staff attend regular feedback meetings where production issues are discussed openly and Glen is able to provide the team with an insight into the business's activities.



In a class of their own - some of Glen King's fibreglass trailers.



Glen King – Hard Work, Passion & Dedication are the Foundation for Business Success.

Furthermore, there are monthly social functions for all the staff that includes barbecues, bowling, golf, etc.

A safe working environment is also a high priority for King's Fibreglass and the highest standards of occupational health and safety are strictly adhered to.

"We have an extraordinary internal culture at King's Fibreglass that is dedicated to organisational excellence, the highest standards of customer service by addressing the unique requirements of our clients with innovative, high quality composite product solutions – and this has underpinned our National Small Business Award success and growing reputation in Australia and overseas," said Glen.

Not one to rest on his laurels, Glen confirmed that it is his goal to grow King's Fibreglass and this will require the acquisition of new premises with a showroom from which he can promote and display the company's range.

The growth strategy will be underpinned by a focus on continuous business, customer service and quality improvement; new streamlined production processes, the installation of an onsite paint booth facility and an ongoing program of product refinement and development.

To conclude, Glen King offers the following personal thoughts and values to the readers of Real People Real Business –

Beliefs and values:

- Have a **PASSION** for your business – your staff will respond – and success will follow
- Communicate openly and honestly with your staff
- Staff, customers and suppliers are not numbers – make sure they know you value and appreciate their contribution
- Be flexible
- Follow through
- Be a real person and always be yourself
- Celebrate success
- Give staff ownership and responsibility for their activities
- Don't micro-manage
- Develop the skills and expertise of your staff
- Encourage
- Be approachable
- Don't discourage backyard work ("that's how I got started")
- Be resilient
- Be consistent
- Believe in what you are doing



Kings Fibreglass – Business Success Story

National Small Business Champion – King's Fibreglass
2016 Australian Small Business Champion Awards

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Champions.



Representatives of King's Fibreglass were presented with an award statuette, certificate and gained national recognition as an industry leader.

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[Kings Fibre Glass Website](#)
[Business Champions](#)

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Business Success

If your business has:

- won an award
- received a grant
- experienced growth; or
- has a good news story,

We would like to showcase your business in this section of our website.

[Contact us](#) with all the details.

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Snapshot – Kings Fibreglass



Kings Fibreglass

Our capabilities:

We are 'The Home of Fibreglass Excellence' and six times National Winner for Manufacturing in the Australian Small Business Champion Awards. King's has 23 years of innovation in its range of products and applications, which cover commercial, industrial and domestic. Fibreglass is versatile, strong but light in weight, UV stable, long lasting, fire retardant and can be moulded and shaped into any design required, eg trailers, pool slides, truck fuel scoops and helmet/glove driers.

Who we want to connect with:

1. Architects to apprise them of the benefits of fibreglass over traditional materials.
2. Bus companies who may require luggage trailer.

Glen King

Director

King's Fibreglass Pty Ltd

www.kingsfibreglass.com.au

Download: [BBP Soap Box Kings Fibreglass](#)



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National Small Business Champion - King's Fibreglass

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www.kingsfibreglass.com.au

www.businesschampions.com.au

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Knox City Council - Knox Economic Development

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Phone: (03) 9298 8000

Email: knoxbiz@knox.vic.gov.au





MELBOURNE v COLLINGWOOD
JUNE 13, 2016
MCG





INAUGURAL *Gala* BALL

2015 OFFICIAL PROGRAM

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TO INCREASE YOUR CHANCE OF WINNING.

It's easy! BID FROM YOUR SEAT
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CURE FOR MND

Gala Ball

SATURDAY 28TH NOV 2015
NATIONAL GALLERY OF VICTORIA (NGV)

AUCTION MENU

Bid **BOLDLY**
to ensure you
are the highest
bidder!



The **BOLD BIDS** Auction is designed so you can bid from your table
and make only ONE bid for each item you wish to bid on.

For Immediate Release – 05/08/2014

Borland Racing Developments has been bolstered in preparation for this weekend's Round 3 of 6 of the Australian Formula Ford Series, welcoming back long-time team partners Kings Fibreglass and SES Linear Bearings for the remainder of the 2014 season.

Both companies will appear on the factory prepared Spectrums driven by James Golding and Tom Grech at this weekend's Shannons Nationals meeting at Queensland Raceway – where Golding is out to build on his lead in the 2014 National Series.

Dating back as far as 1993, SES Linear Bearings has provided support for BRD, notably as the company expanded its reach internationally. Kings Fibreglass likewise has been a long-serving supporter of BRD since mid 2000s.

"It's our absolute pleasure to continue our association with BRD" enthused Glen King, founder of multiple Small Business Award winning King's Fibreglass.

"Mike Borland and the team always do an outstanding job of developing young drivers, and it makes us proud to have played our part in establishing the careers of so many exciting young drivers like Scott Pye, who just last weekend produced his V8 Supercar career best result of fourth at Queensland Raceway.

"It's an exciting time for Formula Ford in Australia and we cannot wait to see what Jimmy and Tom can show the world with four rounds left in 2014."

The Formula Ford National Series will be in action this weekend at the sunny Queensland Raceway. Practice takes place on Friday August 8th – with Qualifying and the three races following on Saturday and Sunday, August 9th-10th.

Nationals TV will broadcast Sunday's action live and online, kicking off from 9am. SBS's Speedweek will also telecast a highlights package in the weeks following.



Borland Racing Developments Pty Ltd ABN 87007292122
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Caring approach curbs alcohol abuse

Knox Council is making a dedicated effort to reduce the number of young people in our community abusing alcohol, drugs and dropping out of school through a new program called Communities That Care.

It's a prevention strategy developed in the USA, and works by forming a coalition of schools, community groups, Council and families to help reduce young people's health and behaviour problems.

The program offers support to schools and eligible families, with Knox City Council, in partnership with EACH, coordinating the program.

So far, 25 organisations in Knox have pledged to work together to tackle underage alcohol consumption and binge drinking.

Alcohol consumption amongst young people aged 12-17 in Knox is higher than the national average, according to research conducted by Deakin University. It revealed one in three Year 8 students reported drinking alcohol in the last 30 days and one in six Year 8 students reported binge drinking in the last two weeks.

Young people are gaining access to alcohol from their parents, purchasing it or asking someone to buy it for them, according to Communities That Care research. They are also obtaining it at parties hosted at friends' houses.

Worryingly, the research also reveals young people believe their community thinks this behaviour is OK.

Trials of the Communities That Care program in the USA and in Australia have reduced alcohol and substance use, antisocial behaviour and improved academic performance.

Peter Wheeler, Acting Superintendent Knox Division 2, says it is a valuable program for the Knox area, and Victoria Police is fully supportive.

"I think there's strong evidence to suggest the influence of alcohol across a whole range of community concerns at the moment, be it general offending, family violence, antisocial behaviour and the breakdown of the social context of communities," he says.

"So anything that can be done in a positive way to limit and reduce the impact of alcohol in the broader community should be supported."

He says the fact that 25 community groups have pledged support is incredible.

"I reckon it's fantastic," he says. "It shows there is a significant interest in community groups to get on board."



Tasty Fresh Food Co CEO Colin Lear

Business champions driving Knox

Serving the local community is par for the course when you run a small business, but some go above and beyond.

King's Fibreglass and the Tasty Fresh Food Co are two such businesses, and both were recently recognised for their outstanding contributions to the Knox and wider communities.

In April, Bayswater's King's Fibreglass was named Champion Manufacturer at the Australian Small Business Champion Gala Dinner and Awards Ceremony held in Sydney, with more than 1,000 guests in attendance.

King's Fibreglass, which has been in business for 22 years, has now won the coveted award six times out of the last seven years, and was presented with an award statuette and certificate.

King's Fibreglass is actively engaged in helping the community, and the giant slide the team made for the 2015 Big Freeze at the G again took centre stage at this year's event, held over the Queen's Birthday Long Weekend.

Owner Glen King put 150 hours of his own time into making the giant slide a reality after Patrick Cunningham of the Motor Neurone Disease Association told Mr King about his vision for a giant slide on which celebrities would slip down into icy water to raise money for MND.

Meanwhile, Ferntree Gully's Tasty Fresh Food Co won a Humanitarian

and Corporate Social Responsibility award for donating its unsold food to St Vincent De Paul.

The business donates the 16% of food left over each working day to the St Vincent De Paul Soup Vans.

The food surplus represents more than 250,000 meals each year.

In the 20 years since Tasty Fresh Food Co, CEO Colin Lear started the partnership, the company has donated more than \$15 million worth of food—both hot and cold—to the homeless and marginalised.

The Australian Human Resources Institute Award for Corporate Social Responsibility recognises the unique and out-of-the-box initiatives for businesses to assist disadvantaged people in the community.



King's Fibreglass

'Realignment' for Knox green team

KNOX Council has denied its sustainability department has been disbanded, insisting it is a "realignment" that won't affect services.

A member of a Knox environment group told the *Weekly* last Thursday that the department had been "dispersed".

A council spokeswoman said the team had been moved to different departments, following an opportunity for management to "re-look at the structure". She said the "rest of the world won't see any changes" to the services that the department previously delivered.

However, Friends of the Blind Creek Billabong member Fay Rimmer said the council was "weakening the whole sustainability department by breaking it apart".

"They're not going to be as effective," she said. "It is just ludicrous."

Knox Environment Society spokesman Darren Wallace wouldn't comment on the changes until a meeting with the council today. At the same time, he said he had a "very significant interest in the success of this department".

Mr Wallace said he and current councillor, Mick Van de Vreede, sought 16 years ago to create the department.

—Tara McGrath

Businessman breaks the mould

BY TARA MCGRATH

A KNOX businessman whose products have given the famous Tasty Truck and HydroBath vehicles their distinctive look has won a national award.

King's Fibreglass director Glen King was presented with the award for Australia's Small Business Champion Entrepreneur 2012 in Sydney.

Mr King said the award was "a real honour" because, as the boss, he had to make some tough decisions over the years.

"It's good to have my peers and outside people acknowledge that, yes, I am making the right decisions," he said.

The company's fibreglass products are used in motorhomes, water slides, racing cars and commercial vehicles, including the Tasty Truck franchise.

In 2010 and 2011, the company was named Australia's Small Business Champion in Manufacturing.

In 1994, Mr King started the business and moved it to bigger premises in Bayswater 18 months ago. "It can be a lot easier to just pack up and go overseas, but I have no intentions of doing that," he said.



Racing forward: Glen King in one of the racing cars his Knox company produced.

Picture: Gary Sissons

The company employs 26 staff, some from the Knox area. Many of the staff have been with the company almost since it started.

Mr King won't be resting on his laurels just yet.

"We definitely want to keep expanding. We moved to this acre and a half site 18 months ago, but we're already outgrowing it. We will stay in the Knox area, though."

State News

NSW

Engineering Excellence!



Pierre Gouhier, Engineering Manager at RPC, accepting the awards.

RPC Technologies (in partnership with EET, ATSA and e3K) is proud to announce that they were selected as the winner in the following three categories of the Engineering Excellence Awards (Newcastle Division) for the development of the SeaUrchin hydro kinetic turbine.

- Winner of the Innovation in Sustainable Engineering Award
- Winner of the Excellence Award
- Overall Winner Award

The awards seek to identify, recognise and reward outstanding achievement, eminence in the practice of engineering, and conspicuous service to the engineering profession and will further enhance RPC's profile in Australia.

The composite structure of the SeaUrchin hydro kinetic turbine was designed and manufactured at RPC Technologies Broadmeadow facility.

The two runners up to the SeaUrchin project were:


- BHP Billiton's \$100M+ remediation and restoration of the Hunter River following closure of their 80 year old steel works, "the largest remediation project of its kind to be undertaken in Australia"; and
- a major NSW Government freeway project described as "one of the most geotechnically

challenging projects constructed in Australia" and involving 19 separate bridges and 3 tunnels.

The Engineers Australia judges were impressed by the way EET, ATSA, e3K and RPC Technologies worked collaboratively on the project to develop the initial 2kW SeaUrchin design during 2010/11.

The Newcastle Herald ran an 8 page supplement in Saturday's paper showcasing the awards and RPC's win and this article is in their web edition.

www.theherald.com.au/news/features/articles/focus-on-business/achivers-take-a-bow-in-celebration-of-cleverness/2552082.aspx

RPC Technologies now have the opportunity to progress to the National Engineering Excellence Awards which will take place in Canberra in November this year. 

For further info: Elena Zaballero,
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VIC

King's Fibreglass constructs Architecturally Designed Feature Roof for the Glen Eira Sports and Aquatic Centre

In 2011, King's Fibreglass was approached by Mantric Architecture to complete a project for the Glen Eira City Council, which was constructing their biggest project ever: the new Sports and Aquatic Centre in Bentleigh East. The \$41.2 million dollar facility is also funded by the State and Federal governments.

The project was a fully suspended fibreglass roof feature which has been nicknamed "the bubble" which was to feature both internally and externally at the new aquatic centre.

After working closely with the architects, engineers, installers and painters, and after many months of preparation work, the moulds were all completed and ready for the parts to be produced.


The roof is comprised of 54 segments, all of different shapes and sizes, totaling an area of over 295 square metres. The intricate design involves the 54 pieces to fit together like a jigsaw puzzle and even has special hidden access doors built into some panels to allow workers access above the roof for future maintenance.



King's produced each panel, took them to the painter for painting and then delivered the panels to the construction site ready for the installers. The bright orange hi-gloss 2 pack paint finish makes the feature stand out from all areas. The roof certainly has the "WOW" factor when you see it, whether from inside or outside.

With the roof now completed, and the Glen Eira Sports and Aquatic Centre having their grand opening on 22 June,

King's are extremely proud of the finished product and can gladly state that this is King's Fibreglass' largest fibreglass constructed job to date.

When you are in the Bentleigh East Area, check out this enormous orange fibreglass 'bubble' roof (you can see it from the road) at the new Glen Eira Sports and Aquatic Centre. 


State News

Victoria

Tour of Geelong Composites Facilities (cont)


constructs an 8-metre single sculling boat that weighs a mere 14 kg with full mountings fitted - amazingly this composites structure is only 7.5 kg and can withstand up to a 90 kg rower.

Sykes Racing is proud to be at the forefront of the latest rowing technologies and has a team dedicated to research and development. The company promotes and encourages the growth of rowing whether on the water, or indoors.

The tour ended back at RPC, with time for refreshments and networking. Participants rated the tour highly, praising the "open-ness of the industrial visits" and appreciating the opportunity to see leading edge technologies and to acknowledge the local capabilities. 



King's Fibreglass Boss named Exec of the Year

The owners and staff of King's Fibreglass are very proud to advise that Glen King has been honoured by "Stanford Who's Who" by being named as an Executive of the Year. Glen was presented with this beautiful award to honour the occasion. 



State News

South Australia

Industry Briefing and Tour of RPC Pipe Systems (Fibrelogic)

On 25 August, RPC Technologies MD Tony Caristo welcomed attendees to the CA trade night held at RPC Pipe Systems (formerly Fibrelogic) in Adelaide. In his welcome, Tony explained how Fibrelogic became part of RPC, and shared the company's vision for the future.

Three presentations followed:

- The Need for More Advanced Techniques for FRP Reinforced Concrete Design (Dr Matthew Haskett, School of Civil & Environmental Engineering, University of Adelaide)
- Filament Winding Simulation (Peter Eagles, Etamax Engineering)
- Introducing RPC Pipe Systems (Mark Robinson, RPC Pipe Systems)

Attendees were given a tour of the impressive factory (photo below), and systems & processes were explained.

The tour was followed by an enjoyable evening of refreshments and networking 



Media Release

King's Fibreglass National Business Award an Acknowledgement to Innovation & Service

Thursday December 17, 2009. Outgoing Composites Australia President Sharon Swan applauded Melbourne based association member King's Fibreglass for its recent accolade as the National Winner of the 2009 Australian Small Business Awards for manufacturing. Ms Swan said it was a worthy recognition of owner Glen King's personal dedication to innovation, business growth, best practice, staff recognition and export success.

In 2008 King's Fibreglass was a finalist in the annual Victorian Small Business Awards, which acknowledge and recognise the tireless journey, commitment and economic contribution of small businesses to their local communities, employment and the overall well being of the nation's economy.

A condition of entry in the National Awards requires entrants to be nominated by a client or supplier and demonstrate the highest standards of achievement in business growth, technology improvements and application, customer service, staff engagement and community / industry contribution and involvement.

"As a dedicated and long time member of Composites Australia, King's Fibreglass has grown considerably since Glen King began his business from a humble start in the backyard of his family home," said Sharon Swan.

"King's Fibreglass now operates from three locations in Melbourne's Bayswater area, has nearly 30 staff and is acknowledged as a dynamic industry and association role model dedicated to the highest levels of customer service, quality, staff recognition and for using the latest production techniques to develop new commercial versatile composite applications for Australian and overseas clients."

Quality is the number one priority for King's Fibreglass and only the best raw material and equipment is sourced and purchased to ensure that customers have the best and highest quality product and finish possible.

Continues ...

Today, King's Fibreglass provides an extensive and diverse range of products for industries that include –

- Recreational vehicle and motor homes
- Dog wash and grooming
- Mobile coffee
- Playground & Pool Slides
- Boating
- Horse float
- Air conditioning
- Special projects including shopping centre and visual displays

Glen King acknowledges that the business expansion has provided him with the foundation upon which he has not only grown his range of high quality products, but also developed personalised and customised solutions that address a diverse and often complex array of commercial and visual display challenges.

Furthermore, Glen appreciates and recognises that a successful business is built with a loyal, long serving and dedicated team of employees. Ultimately, it is King's Fibreglass employees who drive the success of the business with strong morale and great teamwork that generates the momentum for product innovation, higher efficiency and greater productivity.

"We have an extraordinary internal culture at King's Fibreglass that is dedicated to organisational excellence, the highest standards of customer service by addressing the unique requirements of our clients with innovative, high quality composite product solutions – and this has underpinned our National Small Business Award success and growing reputation in Australia and overseas," said Glen.

Not one to rest on his laurels, Glen confirmed that it is his goal to grow King's Fibreglass and this will require the acquisition of new premises with a showroom from which he can promote and display the company's range.

The growth strategy will be underpinned by a focus on continuous business, customer service and quality improvement, new streamlined production processes, the installation of an onsite paint booth facility and an ongoing program of product refinement and development.

"Composites are products of the future and the volume of applications continues to grow steadily as composite and fibreglass solutions are applied to meet diverse design requirements that demand significant weight savings and high strength when compared to conventional materials of the past."

Continues ...

"It is therefore important that the business success of King's Fibreglass is celebrated and acknowledged as it provides inspiration for others and sets new industry standards for customer service, innovation and leadership," concluded Sharon Swan.

Ends

Issued by Composites Australia Inc

Media Enquiries: Mr. Joe Perri
Joe Perri & Associates Pty Ltd
Telephone/Fax: +61 3 9324 0362
Mobile: +61 412 112 545
Email: jperri@joeperri.com.au

Notes to the Editor: Following is the Small Business Champion Awards National Winner 2009 logo and a small selection of King's Fibreglass products and projects –



KING'S FIBREGLASS 200TH TRAILER



Desert Road Appeal

**2 men, 1 wheelchair,
1200 kms
1 Special Boy**



The Joshua Bond Charitable Fund Inc.

17 Wilhelma Avenue
Bayswater 3153
p: (03) 97624368 m: 0407862157
e: info@desertroadappeal.com

Kings Fibreglass
16 Jersey Road,
Bayswater 3153

7th December, 2011

Dear Sponsor,

On behalf of the Joshua Bond Charitable Fund Inc. and CPEC we wish to sincerely thank you for your donation to the Desert Road Appeal. The team had a fantastic and challenging journey out on the Nullarbor, completing the 1200km distance in 37 days, 3 days ahead of schedule. With your help the Appeal has raised a grand total of \$46,959.60!! (\$43,669.60 for Joshua Bond and \$3,290 for CPEC) As you may be aware the Bond family are looking to purchase a wheelchair-access vehicle so they can transport Joshua more comfortably and safely, and with the funds raised they will be able to do so. This is a terrific result. Likewise, the Cerebral Palsy Education Centre assist many children with Cerebral Palsy and the funds they have received will help them to continue their valuable work in the lives of very special kids.

So from the Joshua Bond Charitable Fund, CPEC and particularly the Bond family, THANK YOU for supporting this unique and special Appeal.

Yours Sincerely,

Greg Coath
Appeal Manager

Our Sincere Thanks

Kings Fibreglass

to

for your generous donation to
the "Desert Road Appeal" for Joshua Bond and
the Cerebral Palsy Education Centre

**Desert Road
Appeal**

1 wheelchair,
1200 kms.

1 Special Boy



The Joshua Bond Charitable Fund Inc.

September 20th—October 31st, 2011

KING'S FIBREGLASS

HELMET & GLOVE DRYER - AVAILABLE IN 3 STAGES



Give our friendly staff a call on 03 9729 4945

www.kingsfibreglass.com.au

IDEAL XMAS GIFT!

































































































King a real glass act

Paula Beauchamp

ON the morning I met Glen King, he'd been at work since 4.30am.

Between our two morning calls, he'd visited a client to finish a job on site and spent time on the factory floor.

Not bad for an entrepreneur who manages 30 staff at King's Fibreglass, the award-winning manufacturing business he founded 19 years ago.

"I'm not a desk jockey," Mr King says. "I'd rather be on the floor teaching, finishing an order or working out a quote."

Although atypical, Mr King's approach to his executive role is clearly working.

King's Fibreglass has outgrown its three-year-old factory in Bayswater, which has almost half a hectare under roof.

"We are constantly growing and I predict we will double in size over the next five years," Mr King says.

Interestingly, the company has no marketing in place and relies on word-of-mouth advertising.

Client Martin Rose of Blue Wheelers, a dog-wash franchise business, says Mr King's success is a reward for strong values.

"He produces good work, works to time and lets that work speak for itself," he says.

"They're turning work away."

Mr King confirms that

Fibreglass royalty: Glen King in his factory.



the mobile dog wash trailer component of his business is booked through until next March. The company now produces more dog wash trailers than anyone else in the world.

Mr King says the company is always listening to the market to see where there might be an opening for a new product.

Growth in the fibreglass industry has also played a role in King's success.

Today, the range of products is diverse — from coffins and mortuary boards to stadium and train seats and playground slides.

"Fibreglass is becoming more popular as people learn what they can do with all the different

types," Mr King says. Major clients include Britz campervans, Queensland Rail, Glen Eira City Council and Jayco.

Mr King says governments and other organisations regularly notify him when a tender for fibreglass work is released.

"We often hear we are the preferred supplier, but we need to get the numbers right," he said.

In a similar vein, Mr King has chased down many of his current staff and credits his talented team with much of King's success.

"If you know someone out there is just right for your business, you need to go after them," he says. "There have been peo-

ple I've worked with in the past, friends I've known who are capable of doing the job and one who actually taught me how to fibreglass."

"With the talent we've got here now, there aren't many jobs we wouldn't take on."

Mr King has received a string of awards that include the Australian Small Business Entrepreneur of the Year and a small business manufacturing champion award.

"I guess I have a bit of an innate sense for it," he says.

"There's not much you can't do with fibreglass and someone's always popping up with a new challenge that you can learn from."

"It's my life."

tendersdiary

INVESTIGATION SERVICES:

The Building Commission is seeking investigation services.

Tender closes: June 27.

ELECTRICITY SUPPLY:

The Department of Treasury and Finance is calling for a supplier of retail electricity for Victorian Government sites consuming more than 160 Megawatt hours per year.

Tender closes: July 11.

PROGRAM EVALUATION:

The Department of Health is seeking an evaluator for the Regional Immunisation Initiatives Program.

Tender closes: July 11.

BUILD FIRE STATIONS:

The Country Fire Authority is seeking registrations of interest from building contractors to build new rural fire stations and complete upgrades.

ROI closes: July 16.

TRANSFORMATION:

The Department of Human Services is calling for contractors for the design of DHS transformation projects.

Tender closes: July 18.



Gippsland Medicare Local is a not-for-profit health coordination organisation operating across five sites spread across Gippsland. These sites are currently using disparate domain environments.

Proposals are invited to bring all sites to a single domain.

A request for information (RFI) document detailing requirements is available on www.gml.org.au or by email from muhammad.niazi@gml.org.au

Proposals Addressing the RFI must be received no later than **5PM July 8th 2013**.

Lend Lease

- **385 Bourke Street North Tower Project** 01/07
- **180 Lonsdale Street Project** 07/07

Lend Lease invites Subcontractors and Suppliers to submit pricing for the above projects by the specified closing date.

Email: justin.perkins@lendlease.com

Fax: (03) 9277 7711

Subcontractors please confirm your quotations via email.

Ph: (03) 9643 0000

TENDER SRW132256

Lining of Bacchus Marsh Main Darley Irrigation Channel

Southern Rural Water invites proposals from contractors to remove 70m of existing liner and then install 170m of new liner in Main Darley Irrigation Channel in Bacchus Marsh.

Site visit will be held at 10:30am on Monday 1st July 2013 (site location included in the brief)

Works to be completed by 15th August 2013.

A copy of the brief can be downloaded at www.srw.com.au

For further information contact Kinga Fitzgerald on (03) 9974 4715

Tendering closes 2pm, Friday 11th July 2013 at Southern Rural Water's Werribee office.



Southern Rural Water
Managing Water. Serving Communities.



Managing Water. Serving Communities.

Z0020405

HERALD SUN

Melbourne



Nella Simeoni



KING'S FIBREGLASS MANUFACTURER: A PARTICULARLY HAPPY CUSTOMER



Flanked by his team, Glenn King holds the 2009 Trophy for the most dynamic Australian SME, production category, and the congratulations letter from Cray Valley, its main supplier. Glenn King is grateful to Cray Valley "for believing in us at the most difficult time, and for supplying us with the top-of-the-range products we need".



King's Fibreglass manufactures all kinds of articles from resin and fibreglass, including spectacular trailers designed to wash dogs, children's slides, and signs for chainsaws.



Alex Watt, head of the Melbourne warehouse.

ed the groups intentions to assist in our expansion through capitalising on its research resources. This gives us access to innovative products, like DCPD resins, tooling systems or new top-of-the-range gel coats", continues Larry Beston.

A key project for the subsidiary is the construction of a gelcoat blending and production plant in Melbourne. The building work is to be overseen by the Brit Andrew Bates, recently arrived from Cray Valley Korea, who explains: "The subsidiary will become more versatile. The challenge we have is being able to develop our specialties market and be in a position to respond quickly to our customers' very specific enquiries." ■



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Kings Fibreglass – Business Success Story

Posted in [Bayswater Business Precinct](#) on 8 July, 2016

National Small Business Champion – King's Fibreglass
2016 Australian Small Business Champion Awards

King's Fibreglass from Bayswater has been named Champion Manufacturing at the Australian Small Business Champion Gala Dinner and Awards Ceremony held on Saturday 23rd April at The Westin Sydney, with over 1,000 guests in attendance.

The Australian Small Business Champion Awards is the only national recognition program for Australian small businesses.

The program aims to recognise outstanding Australian small businesses and encourage high standards of excellence in small business practise. 'The Australian Small Business Champion Awards is a way to recognise the efforts of small business people whose efforts contribute to the prosperity and vitality of communities across Australia', said Steve Low, Managing Director of Precedent Productions and founder of the awards. 'As a small

business owner myself, I know the vision and dedication to excellence required to succeed. These traits have been displayed in abundance by all of our 2016 Small Business Champions.



Representatives of King's Fibreglass were presented with an award statuette, certificate and gained national recognition as an industry leader.

Small businesses from across Australia delivered an impressive array of entries, with winners representing a broad range of industries from all state and territories.

The Awards are proudly presented by Precedent Productions, a small business in its own right, and supported by Associate Sponsors, Castaway Financial Forecasting System, BizCover, and Key Person of Influence.

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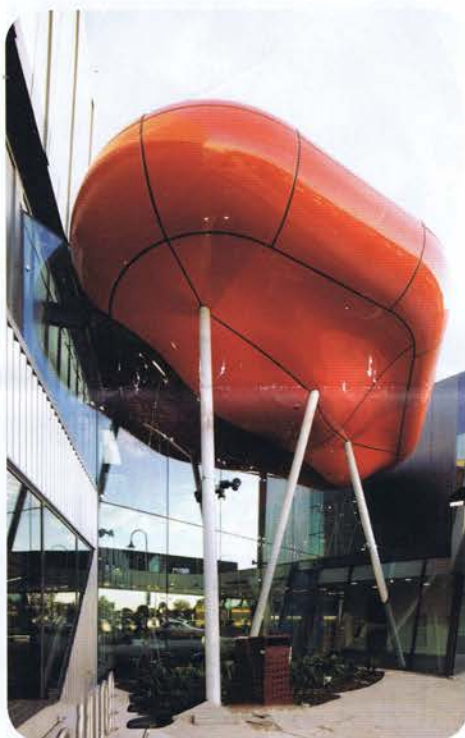
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KING'S FIBREGLASS

King's Fibreglass was started in Glen and Cathy King's backyard shed 21 years ago making, among other things, fibreglass slides.

It was 18 months before Glen left the security of full time employment, leasing a factory and employing one other person. Within 10 years, Glen had leased a further three factories and had 25 employees.

In 2010, a new facility of 6,000 square metres was purchased in Jersey Road, Bayswater, which is now recognised as the 'Home of Fibreglass Excellence'.

This year has seen the business grow rapidly and eight new staff have been appointed in recent months. One reason for this is the increase in architecture work such as:

- An enormous orange bubble roof at the new \$41M Glen Eira Sport and Aquatic Centre in Bentleigh (see photo above).
- The facade of a bank in George Street, Sydney.
- The facade of the new \$1B Victorian Comprehensive Cancer Centre in Parkville.

www.kingsfibreglass.com.au

GLEN CAMERON GROUP

40 years ago, 22-year-old Glen Cameron began his business in Bayswater equipped with a single eight-tonne tray truck owned and operated by a sub-contractor.

Glen's passion and commitment to quality service enabled the business to turn a healthy profit in its first year. Today, Cameron's is a multi-million-dollar national logistics business with around 1000 staff and a fleet of more than 850 trucks.

As a valued service partner to major businesses such as Coles, Woolworths, Sharp, Schweppes and Cadbury, Cameron's has developed a reputation of excellence within the industry through its safe and sustainable approach to logistics.

Glen was recently honoured at the Australian Freight Industry Awards being crowned 2015 Personality of the Year.

The Award recognises Glen's contribution to the logistics industry over his lifetime.



In receiving his Award, Glen spoke humbly and thanked all his staff who have helped him contribute to the industry and build a successful and well respected business.

Whether it's local trucking, couriers, warehousing, interstate transport or third party logistics management, the Glen Cameron Group continues to expand upon its total logistics solution for businesses throughout Australia.

www.camerons.com.au

ACRODYNE

Celebrating its 30th birthday this year, Acrodyne is a leading supplier in the field of actuation, instrumentation and control products.

Managing Director Rod Mason credits the company's success with being adaptable. "The market and technology is always changing so if you stay doing the same thing you will probably find yourself in a bit of trouble."

He believes it never hurts to look a little further as someone might have a good idea.

This was his attitude when he decided to participate in the recent Grow Your Business 'Decisions That Drive Profits' group training program auspiced by Knox Council.



Being adaptable is a key to success says Rod Mason.

"You never know," said Rod, "They might have something they can teach us that we don't know."

"In fact, we did learn more about business planning and now have our existing plan in a more concise form. Also, we all got a clearer idea of resourcing the business for growth."

www.acrodyne.com.au

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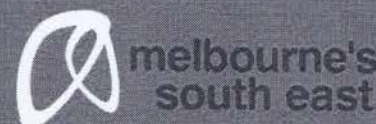
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Melbourne South East (MSE) Business Awards - "THE BEST OF THE BEST"

Network with over 250 representatives from all sectors of business, State and Federal Government officials, Local Government representatives and invited guests at the Melbourne South East (MSE) Awards Gala Presentation Dinner on 24 February 2012, the premier business awards recognition program in the south east region of Melbourne.

The MSE will present its Melbourne South East Regional Business Awards to those businesses selected from nominations received from across the Region in a range of award categories including Home Based Business to Large Enterprise and Environmental and Sustainability.



Good luck to the following Knox City Council nominees who were selected from local businesses who have won a recognised business award during 2011:

Melbourne South East Business of the Year Overall Business Excellence Award - MiniFAB (Aust) Pty Ltd

2012 MSE Large Enterprise Award (Over 100 Employees) - Ecotech Pty. Ltd.

2012 MSE Medium Enterprise Award (21 to 99 Employees) - King's Fibreglass Pty. Ltd.

2012 MSE Small Business Award (20 and under Employees) - APS Innovations Pty Ltd & Yawarra Information Appliances Pty Ltd

2012 MSE Home-Based Business Award - Swags for Homeless Ltd

2012 MSE Environmental and Sustainability Award - Yawarra Information Appliances Pty Ltd & Ecotech Pty Ltd

2012 MSE Chair's Award Business Growth and Development - MiniFAB (Aust) Pty Ltd

For more information please [click here](#) or contact Economic Development on 9298 8000 or eco.dev@knox.vic.gov.au

Business Events in Knox

Business Model Innovation - Free Workshops

23 Feb 2012 Free Small Business Services Coming to Town

24 Feb 2012 Innovation and Network Building

29 Feb 2012 Business Planning Workshop Program

14 Mar 2012 Starting Your Business workshop

For more information contact
Economic Development, Knox City Council - 9298 8000

Business News from Knox

[Super Trade Mission to India Feb 2012](#): Be part of Australia's largest ever trade mission to India. The Premier of Victoria, the Hon Ted Baillieu MLA announced on Monday, 22 August, that a Super Trade Mission involving more than 100

FREE BUSINESS REVIEW WITH ENTERPRISE CONNECT

Two Knox businesses have taken advantage of the Australian Government's Enterprise Connect initiative and are implementing changes to their business that are delivering winning improvements.

Kings Fibreglass in Bayswater and iCreate Retail Solutions in Knoxfield both underwent a free Business Review in 2012 that provided a host of recommendations across all areas of the business including strategy, human resources, financial management, business and production processes, marketing and environmental sustainability.

Enterprise Connect offers comprehensive advice and support to eligible Australian small and medium businesses to help them transform and reach their full potential.

Experienced Business Advisers will provide a top-to-bottom analysis of the business and give tailored, unbiased advice along with new ideas and ways to help implement changes faster.

Helen Attard from Kings Fibreglass said having the Business Review was excellent because

it provided an outside perspective and direction on what was needed to improve the business.

'Three changes we have embraced revolve around productivity, innovation and HR with immediate noticeable improvements.

'First, we purchased a robot to carry out the more intricate fibreglass grinding work where accuracy is vital. The process used to take one person 45 minutes to drill the holes and trim it; the robot does it in nine minutes.

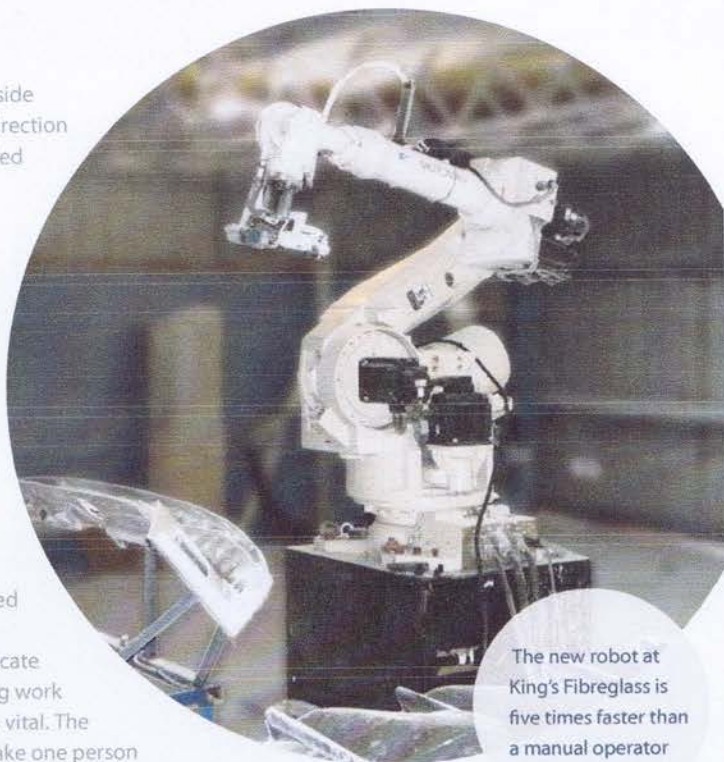
'Then we hired a full time engineer who is working across the company on designs including with customers and helping to manage the factory, which has freed up the Managing Director Glen King's time allowing him to work on business development.

'We also purchased a Resin Transfer Moulding machine, which will allow us to add more innovation in the custom area.

'With these three changes alone, we have picked up several significant new clients and created a new product for Queensland Rail: first class train seats,' Helen said.

Various grants are available through Enterprise Connect and Kings is currently investigating replacing all their lighting with LED lighting, for which a grant can be provided.

'We are extremely pleased with Colin Crotty and the team located at the new Victorian Government Business Office in Ringwood who facilitated the review



The new robot at King's Fibreglass is five times faster than a manual operator

and provide ongoing advice and support.'

iCreate, which specialises in custom designs and manufacturing processes using a variety of materials to build creative retail environments, was also happy with the Business Review process and extremely pleased with its recommendations.

Jenny Mahon said the areas that needed the most attention were HR, marketing and strategic planning.

'We have implemented some of the HR suggestions and will continue to do so. This includes full scale initiatives from renegotiating contracts to job descriptions, KPIs and performance reviews.

'We also expect to take advantage of the Tailored Advisory Service in the future, which provides us with a grant.'

For more information contact Enterprise Connect on 131 791 or visit:

www.enterpriseconnect.gov.au

www.kingsfibreglass.com.au

www.icreateretail.com.au



iCreate's in-store display unit.

Highlightin

Ringwood Private Hospital

Ringwood Private Hospital first commenced in its current location in 1973. A 74-bed acute medical, surgical and oncology facility, Ringwood Private Hospital specialises in the specific treatment of patients with a cancer diagnosis, providing multiple treatments on site, including chemotherapy and radiotherapy. In conjunction with Radiation Oncology Victoria, the hospital provides the only private radiotherapy facilities in the eastern suburbs.

In recognition of the way they deliver such services to the community, the hospital has recently been the recipient of two Awards. In September 2009, they received "Participating Centre of the Year" for 2008 for the cosmetics industry community service program, "Look Good Feel Better" - a free national public service program created to help individuals with cancer improve their self-esteem and manage their treatment and recovery with greater confidence.

In addition, in November last year, Ringwood Private Hospital organised a team of 66 participants, for the City of Whitehorse's 24hr Relay for Life event, in order to raise funds for the Cancer Council of Victoria. The team managed to raise \$4,500 and was delighted to be awarded the overall "Team Spirit" award.



For more information about Ringwood Private Hospital visit them at 36 Mt Dandenong Road, Ringwood East or phone 8804 4000

Baker's Delight – Tony Hart

Sometimes it's not just businesses that receive awards, but those that work within the businesses that receive the accolades. Even more rare are those individuals that take time away from their core business to assist the community when in need. Tony Hart, owner of Baker's Delight Heathmont was recently named Maroondah's "Citizen of the Year" and was applauded at the Victoria Police Bushfire Effort Recognition Ceremony, held late last year, which was an event to thank those for their efforts during the bushfires of last summer.

Delivering over 20,000 baked items, Tony's generosity helped feed over 900 firefighters and 300 police officers in the month following last year's 'Black Saturday'. As an indication of how committed Tony was to the relief effort, he made up to four trips a day to bushfire-affected areas, with the assistance of the local Bendigo Bus. Whilst Tony was extremely honoured to receive this Award, he is thankful he was able to play a small part in assisting emergency services in the fire affected zones. "It's something that the team at Baker's Delight Heathmont knew they could do to make a small positive contribution for these communities when they needed it most".



Photo: Maroondah Journal

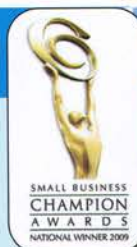
For more information about Baker's Delight visit www.bakersdelight.com.au, drop into 144 Canterbury Road, Heathmont or phone 9738 0322.

King's Fibreglass

Commencing in humble beginnings in his back yard in Croydon, Glen King of King's Fibreglass has built this family business into one of the leaders in the manufacture of quality and innovated fibreglass products in Australasia. Most recently, the company has also become an exporter, with the shipment of their mobile dog grooming and coffee trailers to the UK, Europe and New Zealand.

From humble beginnings, employing 2 staff members, King's Fibreglass now supports nearly 30 staff members and supplies to some of the leaders in the RV and Motor industries, the Dog Wash industry, Mobile Coffee, Playground, Boating, Horse Float manufacturing industries and also Air Conditioning, Swimming and any fibreglass product anyone may require.

This success was recently recognised at the 2009 Australian Small Business Champion Awards held on the 14th November. Prior to attending the National ceremony, the business won two State Awards, taking out both the Victorian award for 'Manufacturing', with Glen also winning the State 'Entrepreneur' category. Impressively, following their success at the State level, King's Fibreglass then went on to win the 2009 National Award for Manufacturing. Owner, Glen King is proud of his committed team. "We see this as a great success, which reflects our total commitment to delivering exceptional quality and service for all our clients. We will continue to expand the business and introduce new innovative products to the marketplace."



For more information about King's Fibreglass visit www.kingsfibreglass.com.au or phone 9729 4945.



Montrose Community Playground

*Strengthening and uniting
the community of Montrose*

CERTIFICATE OF APPRECIATION

THIS CERTIFICATE IS AWARDED TO

King's Fibreglass

Signature

Julie McDonald

Date

10/7/08

Julie McDonald - Project Coordinator

IN RECOGNITION OF YOUR VALUABLE CONTRIBUTION

Montrose Community Playground



*Strengthening and uniting
the community of Montrose*

10 July 2008

King's Fibreglass
Factory 18, 172 Canterbury Road
Bayswater North 3153

Dear Glen,

YOU MADE A DIFFERENCE - WE DID IT!

I would like to take this opportunity to sincerely thank you for your generous contribution to the Montrose Community Playground Project. You have played a great part in creating something special and unique for the community.

The playground was constructed over a five day period commencing Wednesday the 16th April and finishing on Sunday the 20th April. It was a history making event for Montrose with over 450 individuals covering over 1200 shifts to build this fantastic community asset worth in excess of \$500,000. Community spirit was overflowing and people were eager and enthusiastic. Volunteers worked tirelessly and with such a positive attitude. New friends were made and old friends were reunited. There was a buzz at the Montrose Reserve which extended throughout the entire community.

We have proven that when communities work together amazing things can be achieved. With the help of local business, community groups, individuals and families, along with our major financial contributors such as the Shire of Yarra Ranges, Victorian State Government and Federal Government, we have made the community a better place to live for everyone.

The Montrose Recreation Reserve is now a thriving location because of this playground and it is amazing to see the amount of families utilising this asset on a daily basis. So thank you once again for being a part of this fantastic journey and making a difference in our community. A plaque will appear on all your slides to recognise your contribution and you will also be recognised on our major sponsorship board when it is installed.

Yours sincerely

A handwritten signature in blue ink that reads "Julie McDonald".

Julie McDonald
Project Coordinator



CERTIFICATE OF APPRECIATION

THIS CERTIFICATE IS AWARDED TO

Kings Fibreglass

Signature

Date

IN RECOGNITION OF VALUABLE CONTRIBUTIONS

The RE Ross Trust

The RE Ross Trust is a perpetual charitable trust established in 1970 by the will of Roy Eve and Ross, a former RMIT student and teacher.

THE
R.E. ROSS
TRUST



Through the sponsorship of this trust, RMIT has been able to collaborate with community organisations and bring educational opportunities to some of Melbourne's most marginalised people. Mr Ross studied Engineering and Surveying part-time at the Working Men's College from 1917 to 1919 while indentured to a master surveyor. At just 18 he began as part-time tutor of the many returned servicemen of World War I enrolled at the College. He went on to a very successful career as a shire engineer and businessman, during which he amassed considerable wealth as an astute investor in quarries and shares. A year before his death Mr Ross made a will establishing a trust dedicated to education and the environment.

The RE Ross Trust has supported a number of RMIT activities, including Melbourne Youth Learning Opportunities, a program that engaged young people in the Melbourne CBD who were out of touch with education and employment, especially those homeless or at risk of being homeless. Another project, *whereveruni*, was developed with a range of community partners including the Salvation Army and the Smith Family. It focused on providing the opportunity for marginalised young people to develop computer and information technology skills around their needs or interests. In addition, students of RMIT's Professional Writing and Editing program have been recipients of RE Ross Trust Playwrights' Script Development Awards.

we thank

Klepperts
Kilger Wood Real Estate Pty Ltd
Knight Frank Investment Property Management
Koda International Pty Ltd
Kodak
Kodak Polychrome Graphics
Mr Richard Koh
Mr Albert Maxwell Kopman
Korda Mantha
Kouskas & Co Pty Ltd
Ms Kerri Koutsonitis
Mr Joseph Kovacs
KPMG
Kraft Australia Ltd
LIOreal Australia
L-3 Communications Australia, SPAR
Aerospace Development
LAA Victoria
Ladson Chiropractic Centre
Dr Donwana Lai Ling Lee
Lakt Bank (Australia) Ltd
Lakt Pacific Ltd

Intermark International Brands Pty Ltd
International Fibre Centre (IFC)
Investment Partners Australia
Investments
Investech Pty Ltd
Ms Kim Irons
Inwin & McLaren Pty Ltd
Mr R A Isherwood
J G Hay Equity
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Ms Tomoko Kaneko
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Karras en Brands Landscape Architects
KARS
Mr Gerald Anthony Kearly
Kelly Strategic Influence
Mr John Kenner
Kenworth
WN Kennel
Key Business Service
Keys Trading International Pty Ltd
George Kidman
Ms B A Kieley
Mr Martin William Kies
Kildair Investments
Trevor B Kivington
Kings Piregas Pty Ltd
Mr John Kirk
Kirkpatrick & Webber Pty Ltd
Mr Barry Kitcher
Ms Yolanda Klempfner AO
Kleppner Jewellers

Landau Group
Lane Print
Mr David Langeder
Mr Anthony David Langley
Mr Simon Andrew Lardner
Lateral Thinking Pty Ltd
Larna
LATVIA Printing
Mr Kevin Lau
Lawford Devlin & Associates
LC Development Ltd
Leader Newspapers
Dr Richard C Leahy
Leap Agency
Lectra Australasia
Lee Rubber Co Pty Ltd
Mr Mark Leleuvre
Mr Terrence Leith
Lernac
Mr John Richard Lennard
Leo Burnett Melbourne
Mr Hugo Leschen
LexisNexis
Life Goes On Pty Ltd
Lifebunge Pty Ltd
Mr David Lin FU
Linke & Linke Pty Ltd
Listech Australia Pty Ltd
Mr George Livaditis

1958

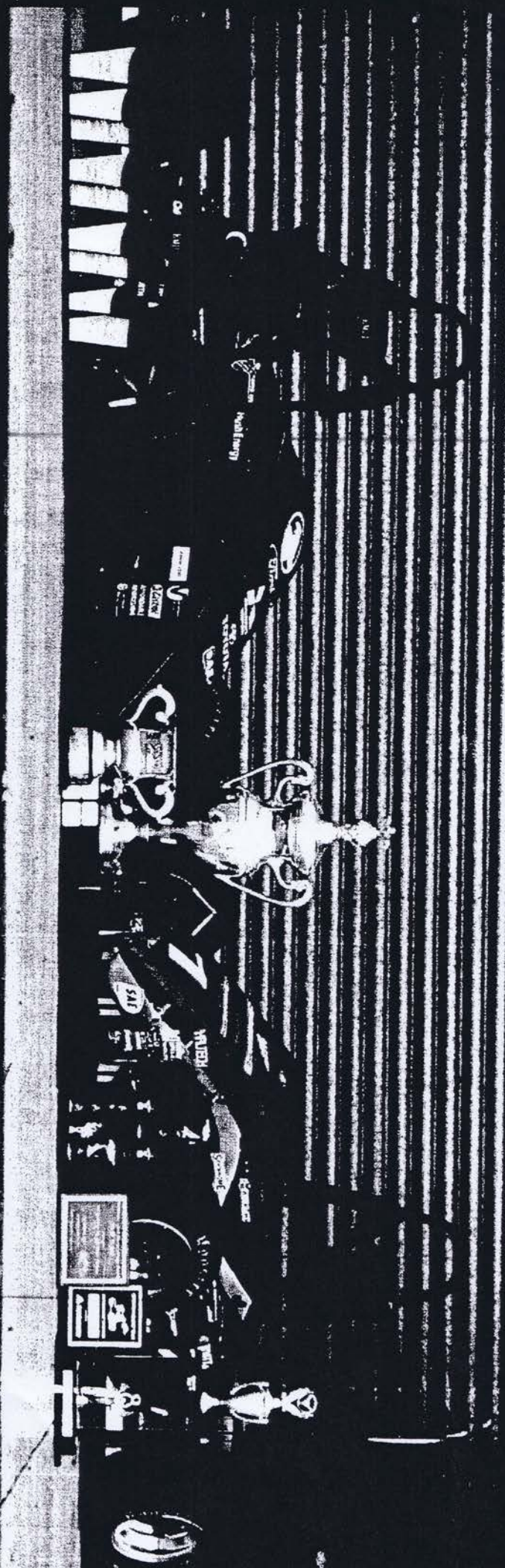
The 19th-century Guild Hall in Swanston Street, bought the previous year by the Victorian Education Department for the Melbourne Technical College, is reopened as Storey Hall on 29 September. The hall is named in honour of Sir John Storey, an industrialist, member of the College Council for 15 years and generous benefactor of the College.



Celebrating 120 Years
of Valued Philanthropic Support



RMIT Racing

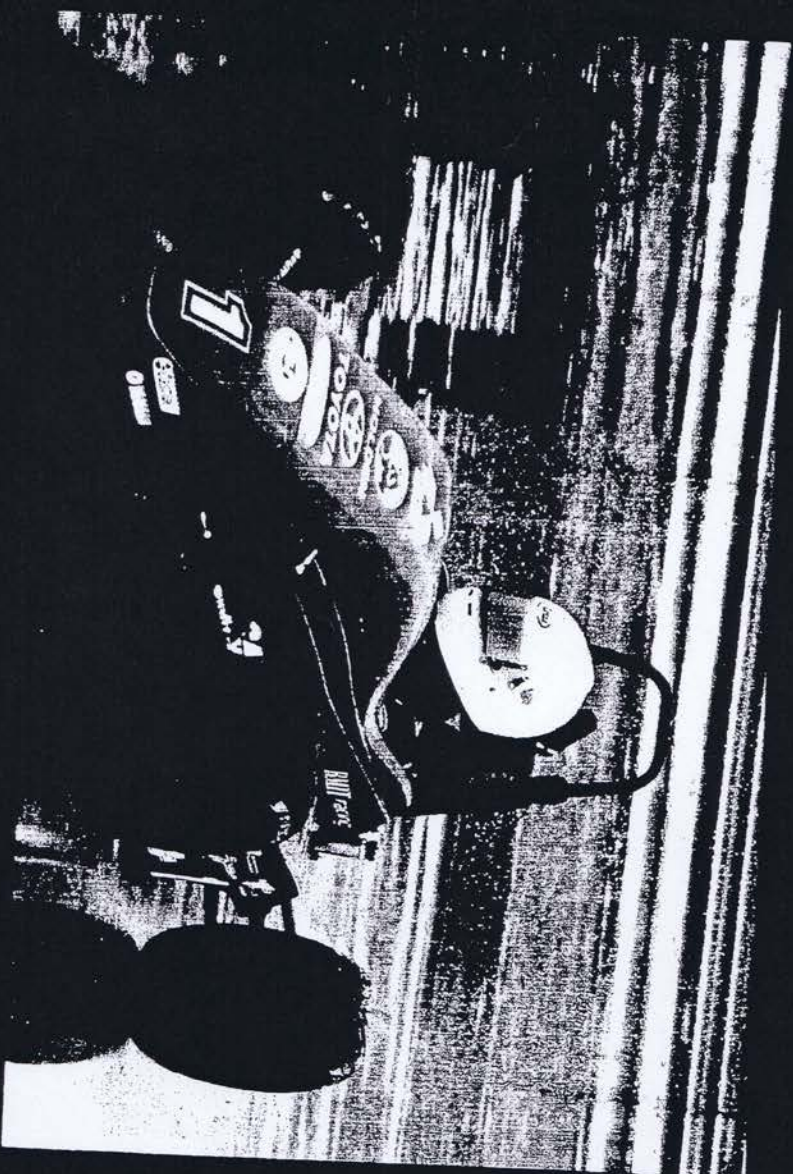


Event	2006 Results		
	US East	US West	Australasian
Presentation	7th	6th	1st
Cost	25th	7th	1st
Design	3rd	3rd	2nd
Acceleration	7th	18th	2nd
Skidpad	14th	2nd	3rd
Autocross	9th	6th	2nd
Fuel Economy	1st	8th	1st
Endurance	1st	2nd	1st
Overall	1st	2nd	1st

Thank-you for all your support in helping
take RMIT Racing to the top in 2006.

2006 World and Australasian Champions

RMIT racing



Thank-you for supporting
RMIT Racing in 2008

Building 1, Level 2
124 La Trobe Street
Melbourne VIC 3000
Australia

GPO Box 2476V
Melbourne VIC 3001
Australia

Tel. +61 3 9925 1064
Fax +61 3 9925 2548
Email alumni@rmit.edu.au
• www.alumni.rmit.edu.au

Mr Glen King
Kings Fibreglass
Factory 18/ 172 Canterbury Rd
Bayswater North VIC 3153 Australia

Dear Glen,

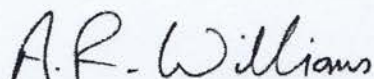
Please find enclosed a copy of our inaugural donor recognition booklet, *'Celebrating 120 Years of Valued Philanthropic Support of RMIT'*.

This publication has been produced as a result of our renewed commitment to acknowledging our supporters and the impact their involvement has made to the University and its students, and will now be released annually.

We are sorry that you were unable to attend the launch of this booklet on 6 December. The launch allowed supporters of the University to see the direct benefits of their contributions, from capital projects and achievements in research, to enhancing the experience of students through scholarships and awards.

We sincerely hope you find this publication engaging and we look forward to discussing your future aspirations for support of RMIT.

Yours sincerely,



Professor Robin Williams
Director, Alumni & Development

Encl.





SMALL BUSINESS CHAMPION AWARDS 2009

Dear Finalist,

Congratulations on being a finalist in the Australian 2009 Small Business Champion Awards.

We look forward to seeing you at The Westin Hotel on Saturday night. We are as excited as you are to be part of this grand event that showcases the best small businesses around Australia.

At Real Estate News, we profile residential, commercial, industrial, rural and investment properties around Australia. We invite you to view our TV show on Saturdays at 1pm & 8:30pm (Sky Business Channel 602) or visit our website www.RealEstNews.com.

We look forward to acknowledging the champions of small business on Saturday night.

Best wishes and good luck.

Mark Tonelli
Producer
Real Estate News





RECOGNIZES

Glen King

As an

HONORED MEMBER

THE ABOVE NAMED INDIVIDUAL
HAS QUALIFIED FOR INCLUSION IN
THE 2009-2010 EDITION OF

THE STANFORD WHO'S WHO BLACK BOOK

INCLUSION IS LIMITED TO THOSE INDIVIDUALS
WHO HAVE DEMONSTRATED OUTSTANDING LEADERSHIP OR ACHIEVEMENT
IN THEIR OCCUPATION, INDUSTRY, OR PROFESSION

ACHIEVEMENT · RECOGNITION · HONOR

Starlight Trek



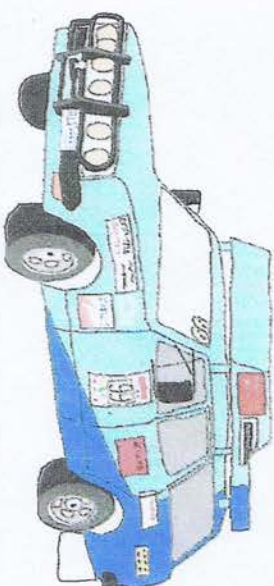
2008 Certificate of Appreciation

Is hereby awarded to

King's Fibreglass



TREK #99





Bear Glen,

Just a quick note from all of us at the

Upper Middle Bogan Art Department to say

Thank you so much for your assistance with our

show. That waterslide was completely

amazing & looks fantastic - and your advice

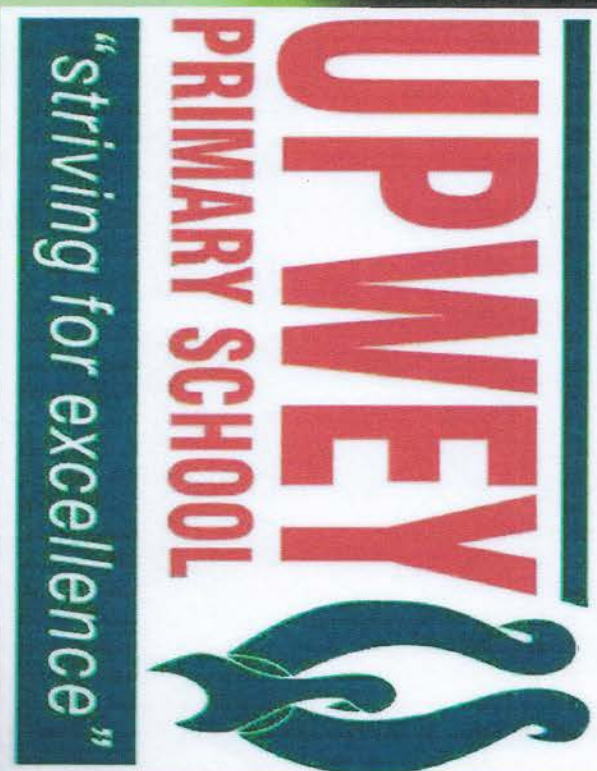
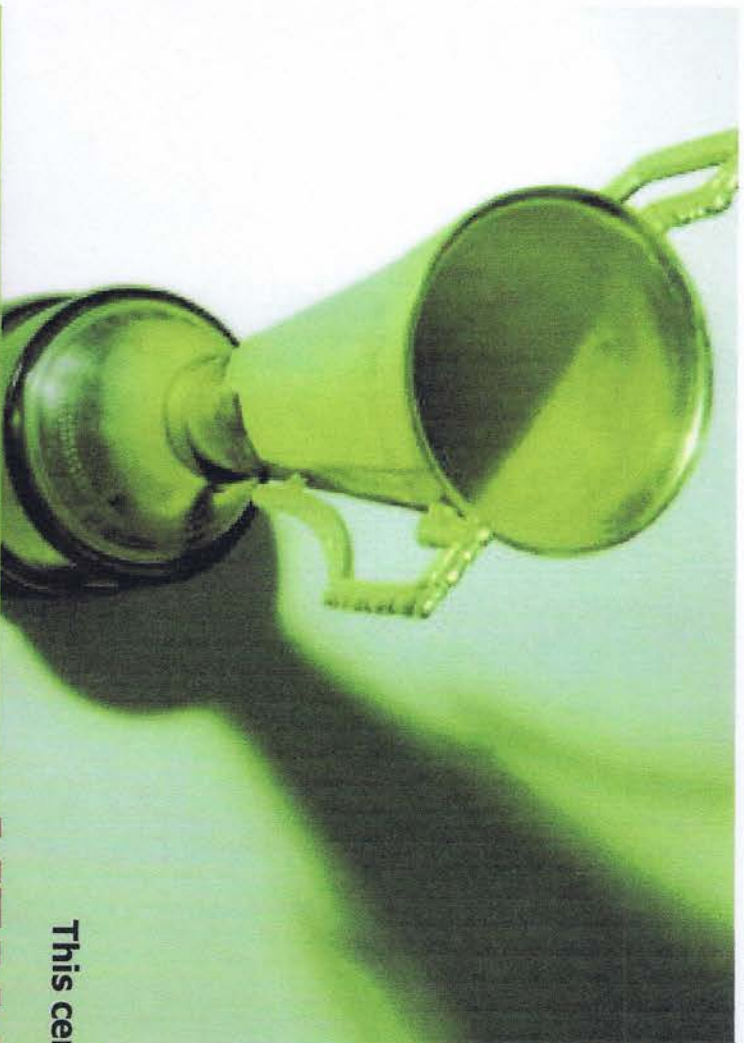
& assistance was invaluable. We hope you

enjoy the show - especially Episode 5! -

when it goes to air in October.

All the best & thanks again,

Jo & the UMB2 Art Department



This certificate is awarded to

Certificate of Appreciation

KING'S FIBREGLASS Pty. Ltd

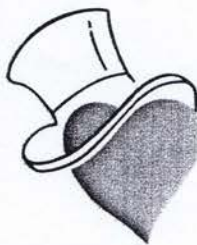
Date:

24/4/2009

**MALCOLM ASPINALL
PRINCIPAL**

**IN RECOGNITION OF PROVIDING A DONATION
OF A 2.5 m PLASTIC WAVE PLAYGROUND SLIDE
FOR OUR SCHOOL CHRISTMAS RAFFLE**

VARIETY
4WD
BASH



variety
the children's charity®

Thank you

Mark & Karren NORDBYE
Car 5
Together with.

Variety the children's charity in Victoria known as Tent 77
is proud to have the support of

King's Fibreglass

Thank you for your generous contribution to the Variety 4WD Bash

Mark Stone
Chairman

activ8me
Connecting every Australian

Thank you for helping us raise funds for the Special Needs Children of Victoria.